

# Aaron J. Knoll

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Portfolio: AaronKnoll.com

## Summary

**I am a user-centered designer and researcher with over fifteen years of experience bringing empathy, creativity, attention to detail, and a passion for inspiring product teams with insights and testing.**

## Toolset

Research and study design  
Contextual inquiry  
Interviews & focus groups  
Card sorts & diary studies

Usability testing (*in-person and remote*)  
UX for lean and agile teams  
Google Analytics, Mixpanel  
Minitab, R, SPSS, Airtable, Excel, SQL

Sketch, Zeplin, Invision, Figma  
Journey & Experience mapping  
Usability Hub, Userlytics  
Knowledge management

## Experience

### Product Design and Research Lead

**Apto** *August 2020–Present*

- Designed and tested end-to-end user flows for a CRM product aimed at commercial real estate brokers.
- Instantiated regular usability testing as part of agile sprint process.
- Established metrics for user success within product, partnered with engineering to track interactions; configured and launched tools to share behavioral data with partner teams

### Senior Researcher/Designer

**Bluesuit** *March 2020–April 2021*

- For an early stage startup, pioneering novel ways of utilizing machine learning in the commercial real estate space, I created and executed research plans with an emphasis on understanding the thresholds for trust and confidence with users of this technology.
- Reduced the time for a user to process a single document from 30 minutes to under 10 (65% reduction).

### Sensory Researcher & Author

**The GIN is IN** *November 2009–Present*

- Designed and tested visualization for explaining gin flavor
- Publish annual market research report for small distillers, comprising original quantitative research
- Present original research at industry conferences
- Publish pieces in industry magazines that explain flavor chemistry for non-technical audiences

## Education

**M.S. in City and Regional Planning** *GPA 3.9*  
**Pratt Institute**

- Coursework includes: psychology of design, anthropological research methods, statistics, visual design

### Senior UX Strategist, Researcher

**Various, Contract** *January 2018–Present*

- For a large cable company, created and executed research plans to understand how call-center agents use data collection tools while on calls with customers. Types of research included contextual on-site observation, interviews, heuristic analysis and focus groups.
- For an international non-profit, designed GDPR-compliant consent and member profile management; modified research program to be GDPR compliant as well

### Managing Director and UX Lead

**Teach For America** *May 2013–January 2018*

- Led implementation of goal-directed-design and Lean UX practice
- Led research and product design for internal compliance system which tripled user satisfaction and increased data quality by nearly 100%
- Designed mobile application which increased year-over-year completion rate by over 25%; with nearly 100% increase on mobile
- Executed a three month diary study to see how users were using AI generated insights as part of a pilot testing cognitive technologies
- Worked with stakeholders to identify measureable business goals
- Hired and managed team of designers and researchers

### UX/UI Designer

**City University of New York** *June 2008–May 2013*

- Created prototypes and performed user testing using tools like Invision, Adobe XD and others

**Certified Scrum Product Owner (CSPO)**

*December 2016*